

KQUICK FOOD AND PAYMENTS

Transforming the UK Food Tech Market

Website:
www.Kquickfood.com



KQUICK FOOD AND PAYMENTS

Innovative, affordable
platform for restaurants &
takeaways — online
ordering + EPOS with low
fees to boost efficiency and
cut costs



Company Overview



Name: Kquick
Food & Payments



Location:
London, UK



Industry:
Food Tech



Revenue Model:
Transaction fees
(1.5–3.4%), EPOS
rentals, marketing
services



Kquickfood –
commission-only
ordering & EPOS
rental

The Problem



High Commission Fees:

Up to 30% charged by existing platforms



Operational Inefficiencies

High costs, manual processes, no POS integration.



Limited Support:

Generic solutions, no tailored service for small businesses.



The Solution

Low-Cost Platform

Commission-
only, **1.5–3.4%**
fees.

Integrated EPOS

Smooth
transactions &
order management.

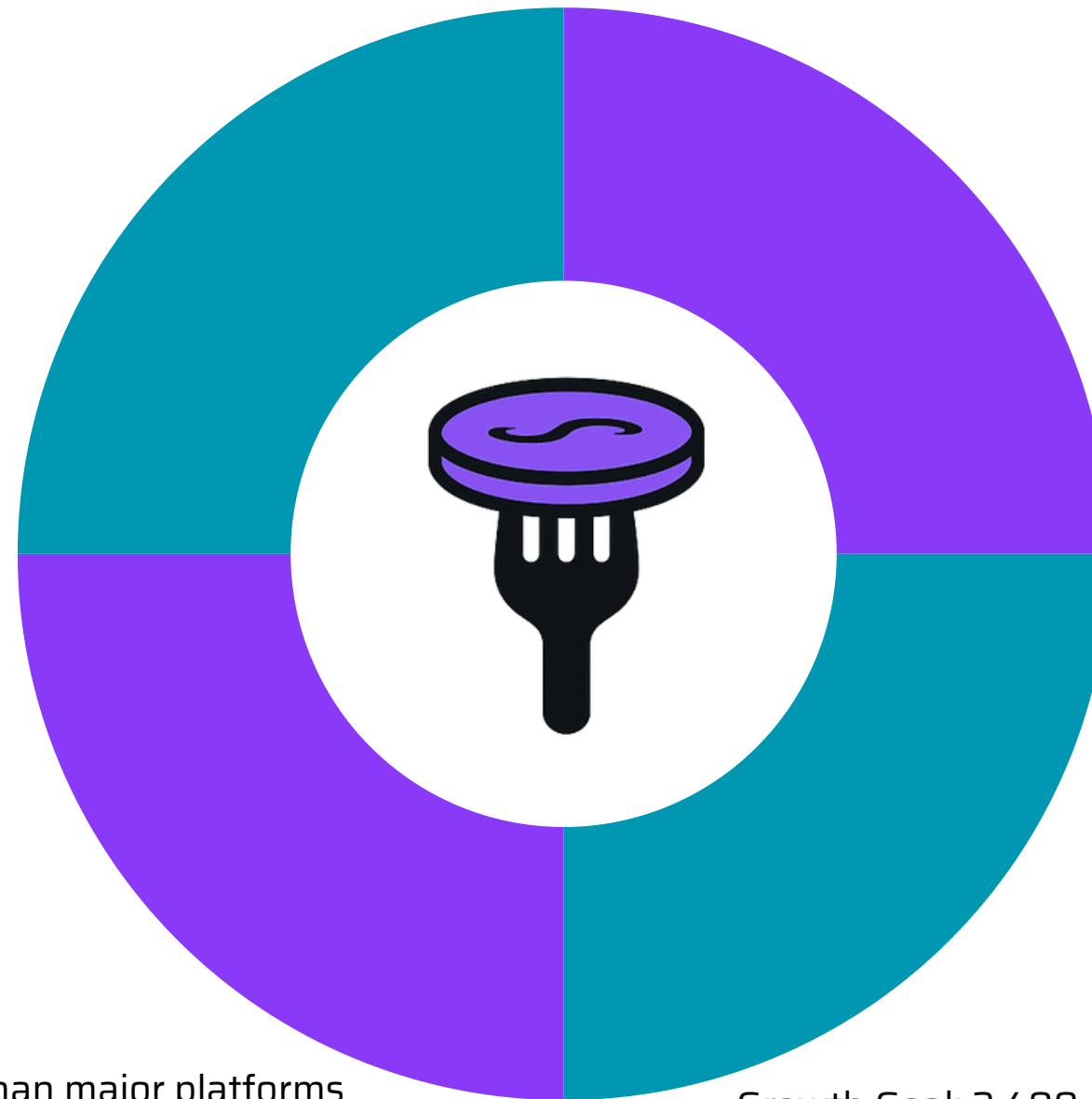
Personalised Support

Focused on small
& mid-sized
restaurants.

Market Opportunity

Target: 60,000+ restaurants & takeaways

Market Size: \$4.2B UK food delivery (2024), 8% CAGR



Edge: Lower fees than major platforms

Growth Goal: 2.400 → 16.000 clients bu 2028

Our Team

Meet Our Expert Team



Donald Brown

CEO

Software engineer,
product lead



Mohamed Chaudry

CFO

Ex-SmarHub CFO,
scaled \$3M to \$30M



Andy Nobby

Head of Ops

Grew platform to
2,400 restaurants

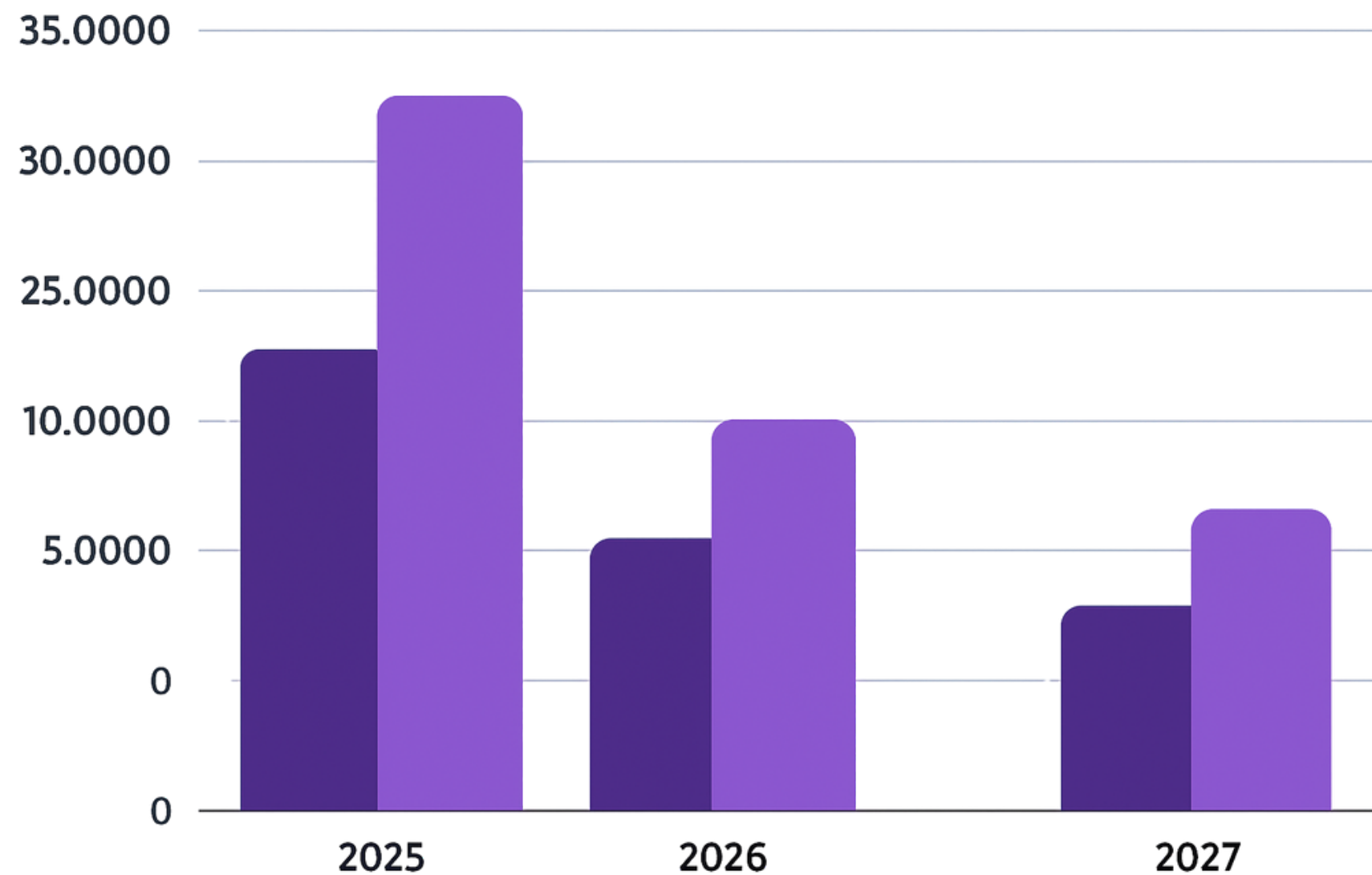


Mike Smith

Head of Sales

Formerly scaled Smart-
Hub sales 100 to 30,000

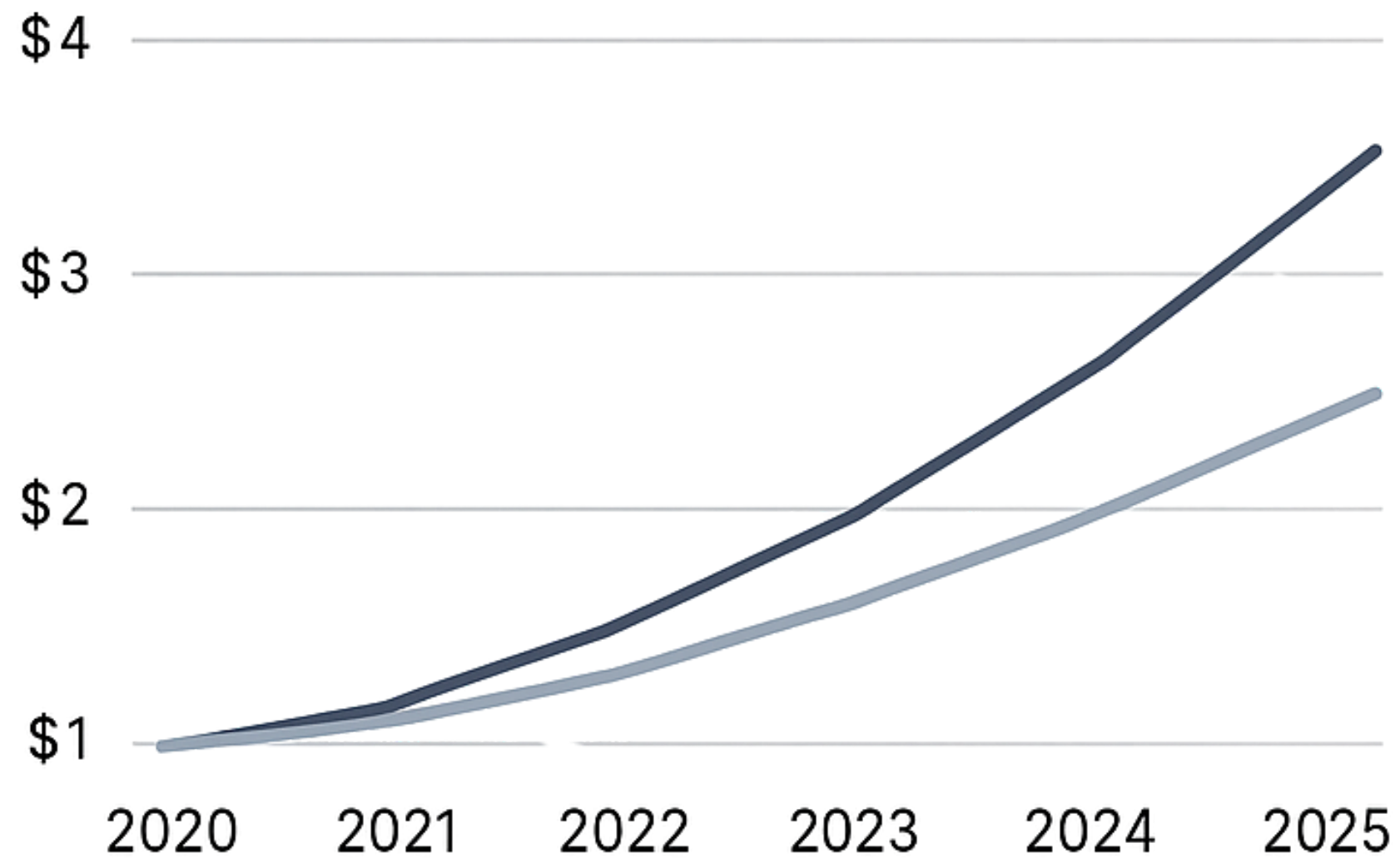
Financial Projections



Revenue: **\$3.96M**
(2023) → **\$30M** (2025)

Gross Profit: **\$1.58M**
(41%) → **\$13.77M** (46%)
in 2025

Traction



Customers: 1,200 → 2,400 in 12 months



Gross Profit: **\$3.54M**
(41%)



2025 Revenue: **\$3.69M**
(31% YoY growth)

Funding Objective

Seeking \$2.5M for 12.5% equity

Funds for:

- Expand EPOS inventory
- Hire sales & support
- Marketing campaigns
- Working capital



KQUICK FOOD AND PAYMENTS

Join Us in Scaling Kquick

We've built the infrastructure. The market is ready. With your support, we'll scale from 2,400 to 16,000+ clients and reshape the food tech landscape.

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